



Emma Carr, Wrightway, Barry O'Leary, Wright O'Leary Insurances, David Crean, Wrightway.



Darragh Goggin, Goggin Insurances, Limerick, Jason Ryan, Wrightway, Patrick O'Brien, Goggin Insurances, Limerick.



David Roach, Durkan Insurances, Mayo, Kevin McDonagh, Charles P Scanlon Insurances, Sligo, Emmett Dempsey, Dempsey Insurances, Trim.



Mandy Furlong, Wrightway, John Cullen, Archas, Waterford, Mary Lyons, Wrightway.

Wrightway kicked off their annual CPD seminars for 2012 with Managing Director, Brendan Pollard's lecture for the Insurance Institute of Ireland, on **"Motor Fleet Underwriting in Turbulent Times"** in Whites Hotel, Wexford on the 4th October. The lecture saw attendance of large numbers from all around the south east and it was then followed by the Wrightway road shows the following weeks in Athlone, Donegal, Limerick, Cork, Wexford and Dublin.

The three hours of CPD presented by Wrightway to their brokers nationwide were:

1. **Commercial Insurance – Comparison of Haulage and Construction**
2. **Understanding the claims process**
3. **EDI in the Insurance Industry in Ireland**

On completion, Brendan Pollard commented: "This year was again very successful for us and also allowed Wrightway personnel the opportunity of meeting with our brokers across the country".

Brendan stressed that Wrightway is committed to offering very high levels of service to brokers: "Professional brokers expect and demand this level of service. We are totally committed to providing excellent technical knowledge of products with efficient delivery in return for their support. This has been the cornerstone of our success to date and Wrightway will continue to lead the way in 2013".

Wrightway would like to take this opportunity to thank all their brokers for their support in 2012 and wish everyone a very Happy Christmas and New Year.



Paula Hodson, Director of Development Services, Insurance Institute of Ireland, Brendan Pollard, Managing Director, Wrightway and Peter Mulvany, Archas.

Brendan Pollard, Managing Director, Wrightway Underwriting Ltd





Laura Hill, First Ireland Risk Management, Jason Ryan, Wrightway, Lorna McGuire, First Ireland Risk Management.



Ciara Edwards, Wrightway, Mandy Furlong, Wrightway, Margaret Mulligan, MCM Insurances Ballina.



Michael MacDermott, MacDermott Insurances, Roscommon, Jason Ryan, Wrightway.



Brendan Pollard with Fergus Bradley.



Ger Doody, Dolmen Insurance Brokers, Dublin with Linda Roberts, Wrightway.



Jim Mannion, Mannion & Co Insurances, Roscommon with Linda Roberts, Wrightway.



What some of our brokers said about our 2012 seminars:

"It was lovely to meet with you today and great putting faces behind all the names. I have to say I thoroughly enjoyed it and it's one of the best CPD seminars I've been to since I started. A huge well done to all at Wrightway."

Grainne Whelan, ERM Financial Services, Dublin.

"Thanks for a wonderful show and opportunity to get CPD hours."

Siobhan Faherty, Rainey Gibson, Donegal.

"Was great to attend. Actually one of the more enjoyable ones I've attended!"

Kim Brennan, Glennons, Dublin.

"I really enjoyed the morning and would definitely attend again. Very informative, and relaxed."

Tracy Cox, Arachas Cork.